# INTERNATIONAL SELECTION Hematology

A highly comprehensive and cost effective offering for laboratories Our two commercial entities CML and ELVETEC merged on June 30, 2017 into a single company, initially called ELVETEC. On October 1st, 2017, ELVETEC was pleased to reveal its new name:

**LABELIANS** is much more than just a name.

This corporate identity reflects our will to communicate through one voice only for all our brands.

# **LABELIANS** is committed to build partnerships for French and foreign **laboratories equipments**, and medical devices, disposables and services premium supply.

LABELIANS offers you a global and innovative range of products and services for :

#### ANALYTICS

- Anatomical pathology (disposable labware)
- Bacteriology (disposable labware)
- Cell culture
- Chemical products, stains and reagents
- Filtration
- Hematology
- Immunology and serology
- Microscopy (disposable labware)
- Molecular biology

**Our facilities:** 

### PRE-ANALYTICS

- Sampling accessories
- Blood sampling
- Bone and joint sampling
  - Cytological sampling
- Sample transport
- Swab sampling
- Urinary sampling

### LABORATORY ENVIRONMENT

- Disposable containers
- Dissection and macroscopy
- Furniture and equipment
- Instrumentation
- and equipment
- Liquid handling
- Personal protective equipment and hygiene
- Plasticware and glassware
- Reusable containers
- Storage and cryogenics
- Tubes and accessories
- Waste disposal

### SERVICES

- Advice on the choice of your Medical Devices, material and equipment depending on your applications and needs
- Normative, regulatory and scientific monitoring (Recommendations of scholarly societies and bibliographical references)



## OUR MISSION IS TO SUPPORT YOU WITH:

# A RELIABLE AND REPRODUCIBLE ANALYTICAL RESULT THROUGH A COST-EFFECTIVE AND COMPREHENSIVE PREMIUM OFFERING

For 50 years, we have been providing solutions for laboratories helping them increase their performance

### Our purpose

- Understand and meet laboratory needs
- Make your everyday life easier

## Our offer

- Fewer non conformities
- · Compliance with any regulation, any standard, and any demand
- Increased safety for your staff, their working environment, and for your samples
- Enhanced laboratories image through customized disposables and comfortable furniture among other bespoke solutions

### We are both a distributor and a manufacturer

The CML-ID group runs its own manufacturing unit, namely CEB, thus we keep control of our products technical and regulatory specs. We select the right product to ease our customers businesses and to push best practices forward. **We own** LABELIANS and bioleader<sup>®</sup> **brands**. We provide bespoke solutions and we are able to supply ad hoc products (OEM, kitting) upon demand.



# **OUR MANUFACTURING** EXPERTISE

- Design, product development and manufacturing capabilities for:
  - Medical Devices (MD)
  - In Vitro Diagnostic Devices (IVD)
  - Custom Made Disposable Labware (OEM)
- Glass Pasteur pipettes manufacturing
  - We own the last production line in France with a very rare and specific know-how
- Thermoplastic injection and blow moulding lines with high production capabilities







CEUVD

## Bone and joint infection diagnosis

Sterile biomolecular water prefilled container with stainless steel beads for crushing samples dedicated to IKA® Ultra-Turrax® Tube Drive Control

# **OUR OWN BRANDED INNOVATIONS**

## MICROSCOPE SLIDES AND COVER GLASSES

### Innovating for better ergonomics and more cost-effective solutions

### · Vacuum packaging, tropicalized packaging



Protection **against** moisture and oxidation



- Longer lifetime
- for improved storage
- 18 months for standard slides and cover glasses
- · 15 months for adhesive slides

 User-friendly and ergonomic subpackaging of 1000 slides with carrying handle (standard slides and colored marking area slides)



Easy handling, reduction of weight-related trauma



# **bioleader**<sup>®</sup>: The LAB EQUIPMENT EXPERT

## Innovating for your patients comfort with FMBI05



# A RELIABLE SUPPLY CHAIN TO BEST SERVE YOU

### AN EXPERT TEAM

 150 people at your service including 50 logistics specialists to export to resellers, kit makers, and end users, mostly to EMEA (Europe Middle East and Africa) region

### FOR FLUID INTERNATIONAL FLOWS MANAGEMENT

- Global supply chain management for a better service rate
- Multi supplier freight
- International shipment (by air, sea or road)

### **OUR EXPORT EXPERTISE**

- A dedicated export team
- LABELIANS exports to resellers, kit makers and end users
- Major destinations are EMEA (Europe, Middle East and Africa).





# STRATEGIC GEOGRAPHIC LOCATION



### - GOOD REASONS TO TRUST US -

- Reliable and solid structure
- Robust logistics
- International expertize
- Skilled team
- Bespoke offer

### A DEPENDABLE LOGISTICS KNOW-HOW

- Integrated logistics
- Traceability from order receipts
- Product traceability from cradle to grave

### WE TAKE CARE OF:

- Stock management
- Regular inventories
- References per items

### **RELIABLE RECEIPT HANDLING**

- Scaned barcodes registration
- Internal batch number issuing
- Box tracking: expiry date and batch number, serial number, from supplier to end user



Shipping documents with batch numbers and expiry dates



# OUR Services

We share advice on your medical devices, material or equipment choice keeping your final application and needs in mind.

We handle normative, regulatory and scientific monitoring (Scholarly Societies, bibliographic references)

22

# SUMMARY

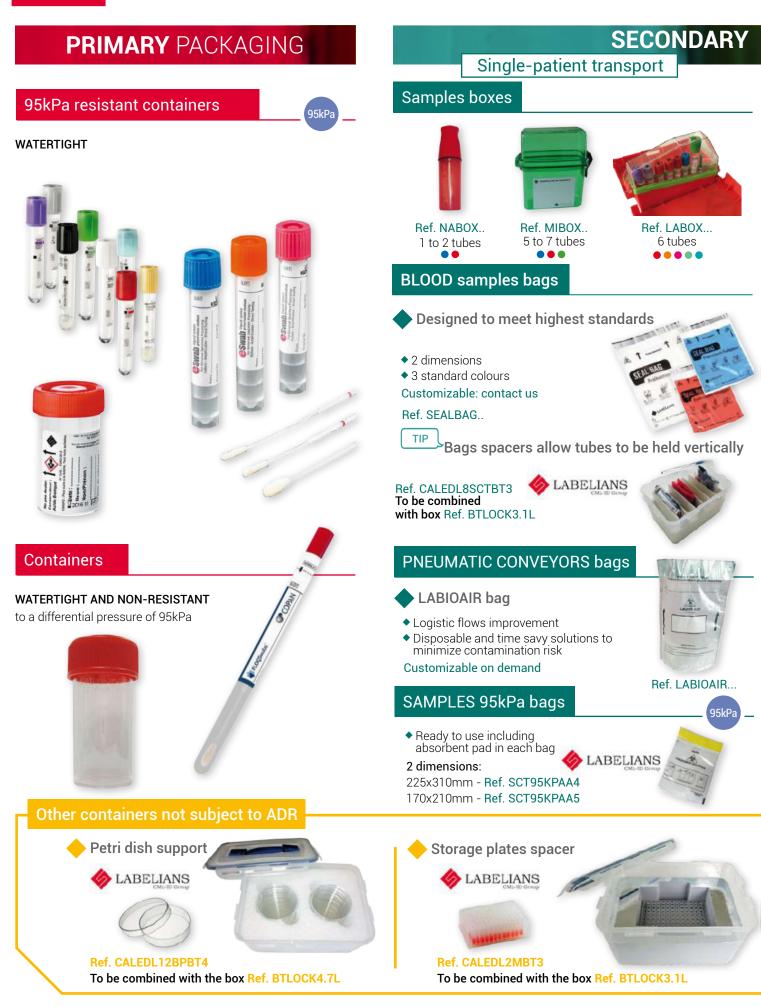
On the following pages, discover our offer in a nutshell in different dedicated environments, namely:

SAMPLE TRANSPORT	Pages 10 and 11
◆ CLINICAL/MEDICAL	
Blood sampling	Pages 12 and 13
Urinary and fecal sampling	Pages 14 and 15
Bone and joint infections sampling	Pages 16 and 17
Sampling with swabs	Pages 18 and 19
Anatomocytopathology	Pages 20 and 21
◆ INDUSTRY	Pages 22 and 23
MOLECULAR BIOLOGY	Pages 24 and 25
Our recommended selection	

### FEEL FREE TO CONTACT OUR TEAMS.

They are at your service to provide you with the best, cost-effective offering.

# WE HAVE THE **SAMPLE TRANSPORT** SOLUTION FOR ANY SITUATION YOU MAY FACE



10

## PACKAGING

### Inter-laboratory transport

### **BLOOD** samples boxes and spacers

### Transport box for 35 tubes

- Absorbent spacer
- Gripping handle for easy spacer removal
- Simple and efficient opening/closing system

### Ref. CALEDL35TBT3

#### To be combined with box Ref. BTLOCK3.1L

### BOX'AIR transport

- Light and compact
- Stackable
- 2 versions available for 5/7ml or 10ml tubes

### Ref. BOXAIR77T..

### URINARY samples spacer and boxes

Transport box for 12 vials 40/60ml

- Absorbent spacer
- Gripping handle for easy removal of the späcer
- Simple and efficient opening and closing system

#### Ref. CALEDL12FBT4

### To be combined with box

Ref. BTLOCK4.7L

## about it!

### TRY OUR NEW EUTECTICS RANGE

- Easy to use and cost-effective alternative to dry ice use
- Ref. PAK21S440 down to -21°C
- Strongly limits the risk of freezing of the samples that may occur with water-based refrigerants





Ref. PAK5P.,

Ref. PAK22P...

ABELIANS

Ref. CALEDL35TBT3

To be combined with the box Ref. BTLOCK3.1L

## **OUTER** PACKAGING

### Transport bags

for easy maintenance Sealable for safe transport Stockable, saves space

Ref. CAISTRISOT35L

during transport or storage







LABELIANS

LABELIANS

# **BLOOD SAMPLING** SOLUTIONS YOU NEED





## Protect your patients & your colleagues

3

 Accessible and available PPE (Personal Protective Equipment)



• THE product references in disinfection industry to guarantee visitors and employees protection



 Waste disposals that perfectly meet your hygienists highest standards



Truly safe safety cabinets



# Store & secure your samples

LABELIANS storage boxes



Minus 80°C deep cold high performing solutions

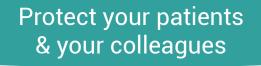




# **URINARY AND FECAL SAMPLING** MEETING YOUR DEMANDS







3

 Accessible and available PPE (Personal Protective Equipment)



Best in class disinfection solutions



 Waste disposals that perfectly meet your hygienists highest standards



• Truly safe safety cabinets



# Store & secure your samples

Premium fridges and freezers





 Your preferred brands for -80°C storage solutions



# **BONE AND JOINT SAMPLING** AT HANDS





# Protect your patients & your colleagues

 PPE (Personal Protective Equipment) for a safe comfort



Best in class disinfection solutions



• High quality and norms compliant hazardous waste disposal



• Truly secure safety cabinet



# Store & secure your samples

Premium fridges and freezers





Your preferred brands for -80°C storage solutions



# OUR SOLUTIONS FOR SWAB SAMPLING THAT MEET YOUR HIGHEST DEMANDS

2

Collect
<ul> <li>A wide range of sampling swabs</li> </ul>
CCPAN [RO] Harr CD   + + ([]
<ul> <li>Sample transport solution that guarantee protec- tion and reliability</li> </ul>

# Analyse samples

• A full bunch of bacterial plating



Incubation equipments sized to your needs







# Protect your patients & your colleagues

3

 PPE (Personal Protective Equipment) for a safe comfort



Best in class disinfection solutions



 High quality and norms compliant hazardous waste disposal



Truly secure safety cabinet



# Store & secure your samples

Premium fridges and freezers





 Your preferred brands for -80°C storage solutions



# OUR SOLUTIONS FOR A PERFORMING ANATOMOPATHOLOGY PROCESS





## Protect your patients & your colleagues

3

 PPE (Personal Protective Equipment) for a safe comfort





 High quality and norms compliant containers for cytotoxic waste



And devices for anatomical waste



Truly secure safety cabinets



# Store & secure your samples

 Easy to use and convenient storage and archiving range







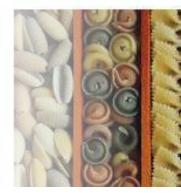


Your preferred brand for -80° C storage





# OUR SOLUTIONS FOR AN EFFICIENT INDUSTRY PROCESS







3







## Protect your samples & your colleagues

 PPE (Personal Protective Equipment) for a safe comfort



 And all what you need to protect the environment



## Store & secure your samples

Truly secure safety cabinets





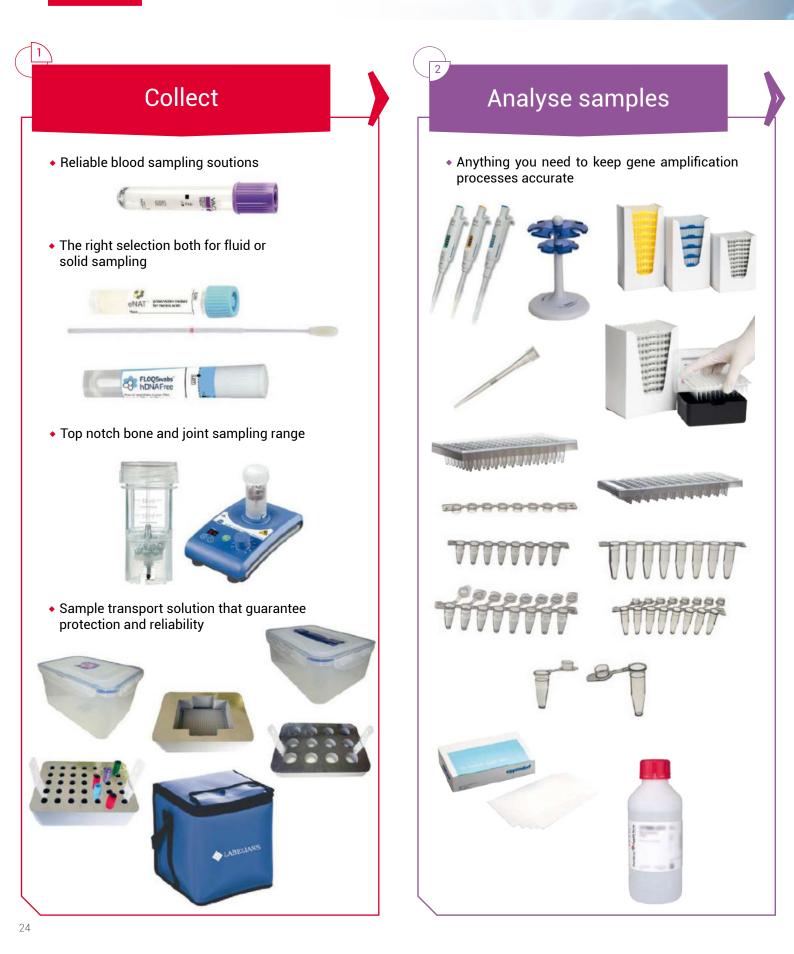


User friendly storage





# OUR SOLUTIONS FOR AN EFFICIENT **MOLECULAR BIOLOGY PROCESS**





# Protect your patients & your colleagues

3

 PPE (Personal Protective Equipment) for a safe comfort



Best in class disinfection solutions





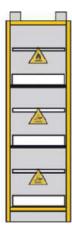
# Store & secure your samples

• Your preferred brand for -80° C storage



• Truly secure safety cabinets







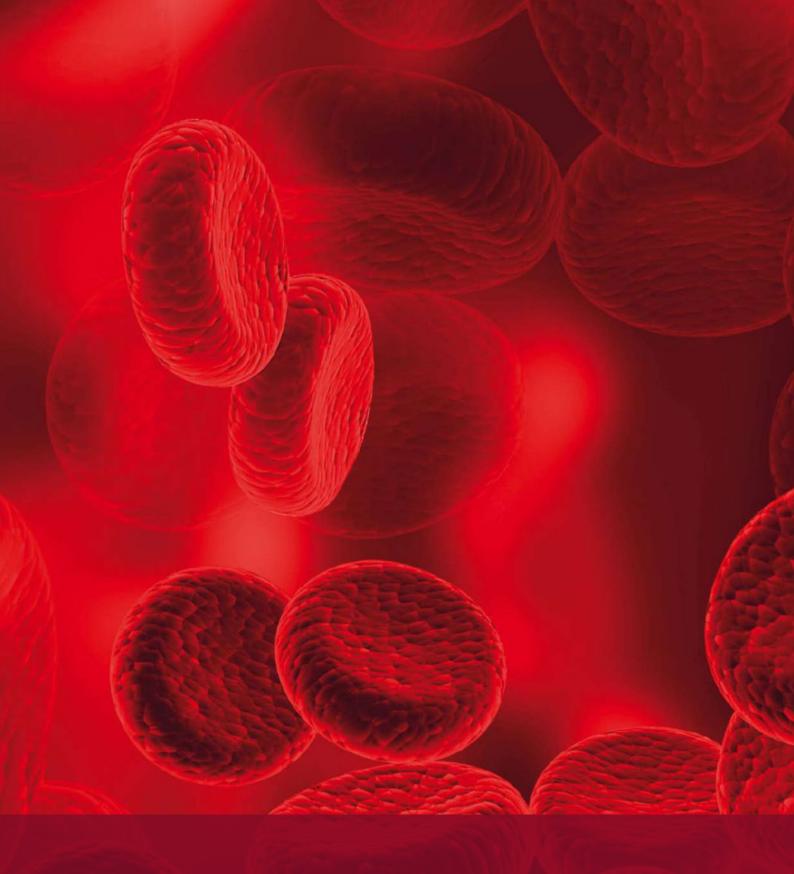


# OUR INTERNATIONAL SELECTION

## HEMATOLOGY

•	Sedimentation rate system	28
•	Blood group	29

Blood formula number ......31







### SEDIMENTATION RATE SYSTEM

### **SEDIPLAST®**

#### Sedimentation rate pipette and tube Sediplast<sup>®</sup>

### APPLICATION

• Determination of sedimentation rate according to Westergren

#### **BENEFITS**

- Pipette with a tiny hole at the end, perfectly calibrated to prevent blood leakage
- Tube with or without citrate



Ref.	Product description	Sales unit
SDPP	Sedimentation rate pipette and tube without citrate Sediplast®	1000
SDPPC	Sedimentation rate pipette and tube with citrate, with self-adhesive label Sediplast®	1000

#### SEDIPLAST®

#### Rack for 10 sedimentation rate pipettes Sediplast®

### APPLICATION

 Keeps pipettes upright when determining sedimentation rate according to Westergren

#### **BENEFITS**

 Can be attached side by side for use in multiples of 10 positions



Ref.	Product description	Sales unit
SDP	Rack for 10 sedimentation rate pipettes Sediplast®	1

#### **SEDIRATE®**

#### Sedimentation rate graduated pipette Sedirate®

#### **APPLICATION**

• Determination of sedimentation rate according to Westergren

#### BENEFITS

- Self-filling system using a piston adapted to 12 or 13mm diameter tube
- A dosage of 1,25ml blood citrate is sufficient for the determination of the sedimentation rate



Ref.	Product description	Sales unit
VSG	Sedimentation rate graduated pipette Sedirate®	600

LABELIANS CML-ID Group International selection

### **BLOOD GROUP**

### SINGLE USE PLASTIGROUP60® SYSTEM

### Blood typing system Plastigroup60®

### APPLICATION

Blood typing

#### BENEFITS

- System comprising 200 cardboard reading plates and 200 polystyrene mixer plates
- For use with the SOC60 base
- Time saving
- Alphanumeric markers ensure easy, high-quality reading
  The flexible polystyrene mixer plate allows for uniform,
- simultaneous mixing of all the discs
- 60 wells



Ref.	Product description	Sales unit
GROUP60	Blood typing system, single use, breakpoints, analysis plate + mixer plate Plastigroup60®	200
GROUP60NS	Blood typing system, single use, no breakpoint, analysis plate + mixer plate Plastigroup60®	200

### SINGLE USE PLASTIGROUP60® SYSTEM

#### Working base for Plastigroup60®

### **APPLICATION**

• Holds the reading plate and mixing plate of the Plastigroup60® system



Ref.	Product description	Sales unit
SOC60	Working base for Plastigroup60®	1





### **REUSABLE MM10 SYSTEM**

### Blood typing system MM10

#### **APPLICATION**

Blood typing

### BENEFITS

- Quick and easy to use system
- Time saving
- High-quality reading thanks to the unique nature of the highly resistant material used for the wells and its colour
- Transparent mixer for enhanced visibility during mixing
  The moulded beads in the mixer plate provide uniform,
- simultaneous rotational mixing in all the wells



Ref.	Product description	Sales unit
MM10-60	Blood typing system analysis plate + mixer plate MM10-60	1
MM10-72	Blood typing system analysis plate + mixer plate MM10-72	1

### **REUSABLE MM10 SYSTEM**

### Reader plate for blood typing system MM10

### APPLICATION

Blood typing

### BENEFITS

• High-quality reading thanks to the unique nature of the highly resistant material used for the wells and its colour



Ref.	Product description	Sales unit
PLMM10-60	Reader plate for blood typing system MM10-60	1
PLMM10-72	Reader plate for blood typing system MM10-72	1

### **REUSABLE MM10 SYSTEM**

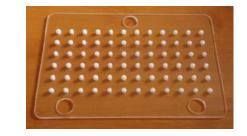
Mixer plate for blood typing system MM10

### **APPLICATION**

#### Blood typing

### BENEFITS

- Transparent mixer for enhanced visibility during mixing
- The moulded beads in the mixer plate provide uniform, simultaneous rotational mixing in all the wells



Ref.	Product description	Sales unit
PMMM10-60	Mixer plate for blood typing system MM10-60	1
PMMM10-72	Mixer plate for blood typing system MM10-72	1

LABELIANS



### POLYSTYRENE PLATE

Polystyrene square plate for blood typing 12 depression wells



### APPLICATION

Blood typing

Ref.	Product description	Sales unit
PPGS12	Polystyrene square plate for blood typing 12 depression wells	100

### **BLOOD FORMULA NUMBER**

### Microhematocrit tube Vitrex®

### **APPLICATION**

Hematology

### BENEFITS

• The capillary has a polished end and a smooth, uniform internal wall = reliable results



Ref.	Product description	Sales unit
ТНИН	Blue microhematocrit tube without heparin 75µl Vitrex®	1000
тнн	Red microhematocrit tube with heparin 75µl Vitrex®	1000
THEDTA	Violet microhematocrit tube with EDTA 35µl 3.30mg/ml 0,77x1,55x75mm Vitrex®	10000





VITREX

## A team to support you

### Africa

**Karim DIATTA** Tel. : +33 (0) 1 64 45 42 27 Email : karim.diatta@labelians.fr

### **Europe and Middle - East**

**Barbara DEMOULIN** Tel. : +33 (0) 1 64 45 42 12 Email : barbara.demoulin@labelians.fr

### DROM COM, Export & Asia

**Delphine GILOT** Tel. : +33 (0) 1 64 45 42 14 Email : delphine.gilot@labelians.fr

### **International Development Director**

Arnaud DE VALENCE Tel. : +33 (0) 1 64 45 42 50 Email : arnaud.devalence@labelians.fr

Fax: +33 (0) 1 64 45 42 35

## www.labelians.fr



LABELIANS 1, rue des Palis 77140 NEMOURS FRANCE

